

## The Clarifier

### Architect (INTP), Field marshal (ENTJ), Inventor (ENTP), and Mastermind (INTJ)

Clarifiers are abstract in speech and utilitarian in pursuing their goals. Their greatest strength is strategy. Their most developed intelligence role is that of either the *Engineer* (Architects and Inventors) or the *Coordinator* (Masterminds and Field marshals). As the knowledge-seeking and strategist temperament, they strive to gain as much information as possible, applying what they learn to develop long-term plans and the steps for achieving them. They are characterized by a tough-minded personal style, tending to pursue either power or understanding. They are often strong-willed, ambitious, intelligent, and self-determined. Subjective thoughts and emotion have no place in the decision-making process of a Rational. Driven to excel, they work hard to achieve their goals, and they do well where they can take control or work independently on a task.

**Interests:** Clarifiers are drawn to *science* and *technology*. They usually seek careers involving *systems*—whether mechanical or electrical (as in engineering), organic (as in biology), social (as in psychology or sociology), or organizational (as in business or economics). Driven to understand others via objectivity, concepts, constructs, math, logic, rationality and use of words/language.

**Orientation:** Clarifiers are pragmatic about the world around them, having little use for social convention or sentiment except as a means to an end. They weigh logical outcomes before acting, looking for errors in reasoning—in themselves and others. Many often believe that ethical concepts like good and evil are relative, depending on one's particular point of view. They regard time as the duration of events rather than as a continuum. They view place as the intersection of two crossing lines (as in Cartesian coordinates, for example).

**Self-image:** The Clarifiers' self-esteem is rooted in their ingenuity; their self-respect in their autonomy; and their self-confidence in their resoluteness.

**Values:** Clarifiers appear calm even in times of turmoil. They achieve this state through an intense concentration of effort rather than through cold-heartedness. They trust reason and strive for achievement. They are knowledge-seekers who aspire to technical wizardry, and so are pleased when others defer to their expertise.

**Social roles:** In romantic relationships, Clarifiers want a *mind mate* with whom they can discuss the topics that interest them, which are often abstract or theoretical, such as philosophy. As parents, they encourage their children to become self-reliant individuals capable of thinking for themselves. In their professional and social lives, Clarifiers are driven to know others and what drives them. They share financial and other advice, developing and consolidating coherent long-term plans.

**Learning:** Clarifiers want teachers who apply logic, factual critical analysis and trust reason only. They look for evidence via objective observation and quantitative research to support theories and enjoy discussing technical cases linked to finance, text books and learning programs with a preference to lecture style delivery.

**Stress:** When under stress, Clarifiers may intellectualize or repress their feelings. The informative Clarifiers (Architects and Inventors) prefer theorizing, designing, and prototyping their ideas, which may cause them to feel overburdened when called upon to finalize their ideas into practical operation by themselves. This can result in feelings of inadequacy, which can lead to poor or no execution. The directive Clarifiers (Masterminds and Field marshals) experience stress when their long-range vision is resisted or derailed. They may respond by collecting more and more minute data or by becoming increasingly authoritarian, unaware of how their demands are perceived by others. When confronted with negative consequences in their endeavors, Clarifiers may experience feelings of incompetence, lose respect for boundaries, become manipulative and controlling, defensive and insensitive, especially if they are not emotionally intelligent. They are frustrated by inefficiency or the perceived illogic of others.

#### Traits in common with other temperaments

- Abstract in communicating (like Unifiers)  
Clarifiers use concepts, possibilities, theories, and identified patterns as a means for communication. Although Clarifiers are realistic, the abstract world serves as a tool for thinking independently and developing new ideas that can be used in more practical matters.
- Pragmatic in pursuing their goals (like Activators)  
Clarifiers are unconventional thinkers when deciding on a task or solving a problem. Individualistic by nature, Clarifiers observe their own interests as a response to action, free from societal conformity or traditional thinking. Clarifiers are not necessarily uncooperative, but they will refuse to perform a certain action if it goes against their understanding or experience and is not based on sound logic or the facts (as they understand them) in a given context.